
Seagull



Product Disclosure Statement (“PDS”)

(This Product Disclosure Statement is to be read in conjunction with the Terms and Conditions available on this website).

Purpose

The purpose of this document is to provide you with key information about various products offered by ICICI Bank. ICICI Bank is providing you with this PDS, so that you receive adequate information about Seagull. It will help you understand their features, risks, benefits, an illustration of how the product works and assist you in making an informed decision about entering into Seagull, and also facilitate comparison with other products (please refer to the PDS for key information on other FX products). Please read this PDS in full, before deciding to enter into a Seagull.

Components determining the value of options

The Option value would be determined by the prevailing spot rate, strike rate, forward rates, volatility, tenor and interest rate differentials.

Termination

If you wish to terminate the Seagull before the expiry date, the Seagull will be terminated at the prevailing market rates. The termination value may either be positive (gain) or negative (loss). The termination value would be a function of the prevailing spot rate, strike rate, forward rates, volatility, residual tenor, discount rates, and interest rate differentials for the residual tenor. Any illiquidity in the market for the specific currency or tenor or notional could lead to a wider bid-offer spread, which would adversely affect the market value of the outstanding derivative contract.

Currency markets are highly volatile and the prices of the underlying currencies can fluctuate rapidly and over wide ranges and may reflect unforeseen events or changes in conditions. Thus, fluctuations in the underlying currencies will affect the benefit or cost to you when you terminate a Seagull.

The risks mentioned in this document are not exhaustive. There may be other risks that are relevant to you when entering into a Seagull.

Costs and fees

Any specific transaction of this nature will be concluded at the all-inclusive price and there would not be any separate costs, fees and charges. The break-up of all-inclusive price will be provided as per the extant RBI guidelines. The statutory levies and charges will be recovered separately as applicable from time to time.

General information

Please refer to the disclaimer at the end of this document.

Seagull



Please note that all products are also subject to regulatory risks (not limited to change in regulation, product discontinuation by the regulator, etc.)

Seagull



Description and Features

A Seagull is a combination of a buy vanilla call (or put) and a sell call and sell put. It is a cost reducing strategy, wherein the buyer of a vanilla call (put) can reduce the cost of the vanilla option, by selling a call at a higher strike and selling a put at a lower strike, thereby leading to limiting the participation and protection of the buy option to a level of sell options.

Purpose

The Call (put) option helps the buyer in hedging the risk of the underlying foreign currency payables (receivables) against movements, in an exchange rate beyond the strike rate of the bought call (put) option. Selling a call and put option in this structure reduces cost of this transaction and limits the hedge effectiveness of the structure.

Illustration for a USD/INR Seagull

Parameters:

1. Strike: Buy a USD call / INR put at <75>.00
Sell a USD call / INR put at <77.60>
Sell a USD put / INR call at <74>.00
2. Spot reference: <74.37>
3. Forward: <1.77>
4. Tenor: <6> months
5. Notional: USD <1> Million
6. Upfront premium payable: INR <0.65>/USD

Pay off Profile / Possible Scenarios at Expiry

The USD/INR spot rate is below <74>.00

For example if the USD/INR spot exchange rate is <73.50>, the USD/INR put option will be exercised at <74.00>.

The contract holder will buy the USD/INR at <74>.00.

The USD/INR spot rate is above <74>.00 but below <75>.00

For example, if the USD/INR spot exchange rate is <74.50>, none of the options are exercised.

The contract holder can buy the USD/INR at the prevailing market rate.

The USD/INR spot rate is above <75>.00 but below <77.60>

For example, if the USD/INR spot exchange rate is <75.50>, only the USD/INR Call at <75>.00 will be exercised. The contract holder can buy the USD/INR at <75>.00.

The USD/INR spot rate is above <77.60>

For example, if the USD/INR spot exchange rate is <78.50>, both the options at the strike of <75.00> and <77.60> will be exercised. Hence, the contract holder will receive the difference between the two strikes i.e. in this case INR <2.60>. The net gain of the client would be capped at the difference between the buy call and sell call levels. Hence, the effective rate to buy the USD/INR will be the prevailing market rate minus INR <2.60>.

Benefits:

- Protection from unfavorable forex movements between the strikes of vertical spread; for example in the above illustration, protection from unfavorable forex movements beyond a buy call strike rate of <75>.00 up to a sell call strike rate of <77.60>
- Participation when a spot at expiry trades between the bought call/put option and a sold put/call option range
- Lower cost vis-a-vis a vanilla option.

Predominant Risks:

- A premium may be payable for a bought option structure, irrespective of the scenario at expiry

- Protection is limited up to the sell call/put strike and the participation up to the sell put/call strike rate is as given in the above illustration.

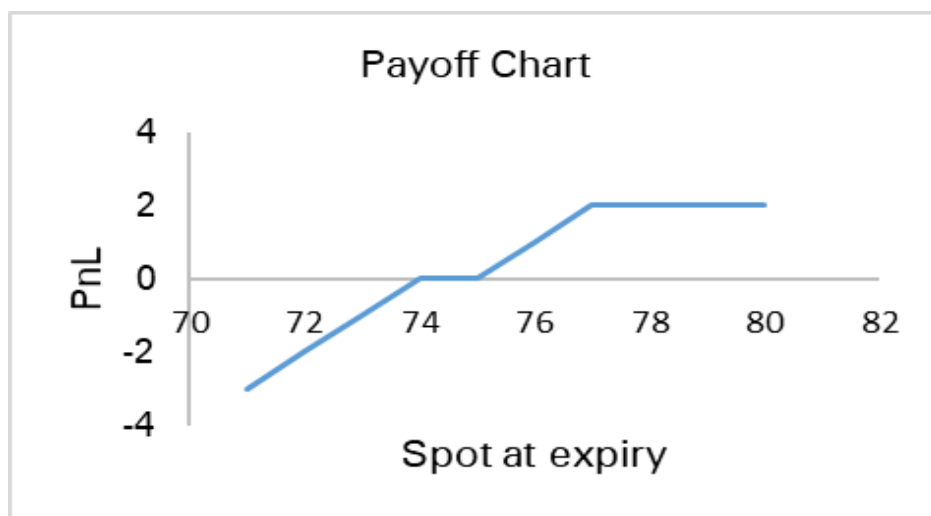
Other Risks

- Please refer to the section ‘Various risks associated in the transaction.’

Alternates

- A series (strip) of seagulls can be entered for periodic settlements.
- Adjustment in strikes can be made to adjust the premium amount, thus changing the level of participation/protection accordingly.

**Payoff
(excludes premium)**



Various risks associated in the transaction:

The Counterparty acknowledges that before entering into derivative transactions, it understands the underlying risk of the above mentioned transaction. The Counterparty acknowledges that derivative transactions are in general exposed to various types of risk, including but not restricted to the following:

1. **Credit risk:** the risk of loss due to Counterparty's failure to perform on an obligation to the institution. Credit risk in derivative products comes in two forms:
 - a. **Pre-settlement risk:** the risk of loss due to a Counterparty defaulting on a contract during the life of a transaction. The level of exposure varies throughout the life of the contract and the extent of losses will only be known at the time of default.
 - b. **Settlement risk:** the risk of loss due to the Counterparty's failure to perform on its obligation after an institution has performed on its obligation under a transaction on the settlement date. Settlement risk frequently arises in international transactions because of time zone differences. This risk is only present in transactions that do not involve delivery versus payment and generally exists for a very short time (less than 24 hours).
2. **Market risk:** the risk of loss due to adverse changes in the market value (the price) of an instrument or portfolio of instruments. Such exposure occurs with respect to derivative instruments when changes occur in market factors such as underlying interest rates, exchange rates, equity prices, and commodity prices or in the volatility of these factors.
 - a. **Liquidity risk:** the risk of loss due to failure of an institution to meet its funding requirements or to execute a transaction at a reasonable price. Institutions involved in derivatives activity face two types of liquidity risk: market liquidity risk and funding liquidity risk.
 - b. **Market liquidity risk:** the risk that an institution may not be able to exit or offset positions quickly, and in sufficient quantities, at a reasonable price. This inability may be due to inadequate market depth in certain product (e.g. exotic derivatives, long-dated option), market disruption, or inability of the bank to access the market (e.g. credit downgrading of the institution or of a major counterparty).
3. **Funding liquidity risk:** the potential inability of the institution to meet funding requirements, because of cash flow mismatches, at a reasonable cost. Such funding requirements may arise from cash flow mismatches in swap books, exercise of options, and the implementation of dynamic hedging strategies.

4. **Operational risk:** the risk of loss occurring as a result of inadequate systems and control, deficiencies in information systems, human error, or management failure. Derivatives activities can pose challenging operational risk issue because of the complexity of certain products and their continual evolution.
5. **Legal risk:** the risk of loss arising from contracts which are not legally enforceable (e.g. the counterparty does not have the power or authority to enter into a particular type of derivatives transaction) or documented correctly.
6. **Regulatory risk:** Regulatory risk is the risk of loss arising from failure to comply with regulatory or legal requirements.
7. **Reputation risk:** the risk of loss arising from adverse public opinion and damage to reputation.
8. **IBOR Discontinuation:** If the Counterparty transacts in any derivatives linked to an interbank offer rate (IBOR) such as LIBOR, or any synthetic rate (such as MIFOR) that use an IBOR in its calculation, please note that there is a risk that such IBOR may be discontinued prior to the maturity of the derivatives contract. There are public consultations by different industry groups, including by ISDA for derivatives contracts, to develop contractual fallbacks that will apply in the event of an IBOR discontinuation. A contractual fallback will define the events that will trigger the benchmark fallback and the methodology that will determine the fallback rate. ISDA has consulted on technical issues related to new benchmark fallbacks for derivatives contracts that reference certain IBORs. As and when the benchmark fallbacks are finalized, market participants are expected to incorporate them into existing derivatives contracts, by way of bilateral amendment or multilateral protocol adherence, to enhance contractual robustness. Please note that application of the benchmark fallbacks may cause a change in value of existing derivatives contracts. In addition, there is no assurance that the same trigger events and fallback methodologies will be incorporated into cash products (such as bonds, loans or other non-derivative products). Accordingly, you may run basis risks if you are using derivatives contracts to hedge your obligations or investments in cash products (or another financial instrument) that adopt different triggers and fallbacks. The potential mismatches may impact the hedge effectiveness, financial reporting and value of existing derivatives contracts.

DISCLAIMER

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An offer, if any, may be made at a later date, and is subject to mutually acceptable legal documentation, due diligence, internal approvals and market conditions. ICICI Bank has not taken any steps to ensure that the transaction contemplated hereunder is suitable for the Counter Party and ICICI Bank is acting as principal and not as the Counter Party's adviser or in a fiduciary capacity in respect of this proposed transaction or any other transaction, unless otherwise specifically agreed in writing. Accordingly, this document does not have regard to the specific investment objectives, financial situation and the particular needs of any specific person who may view or have access to this document and does not constitute transaction, product legal, accounting or tax advice, or a representation that any transaction or product is suitable or appropriate to any specific person's individual circumstances, or otherwise constitute a personal recommendation to any specific person.

The information herein is not to be taken in substitution for the exercise of judgment by the Counter Party who should obtain separate transaction, product, legal, accounting, tax and financial advice. Before entering into any transaction, the Counter Party should take steps to ensure that he/she/they understands/understand the transactions contemplated hereunder and risks thereof and has/have made an independent assessment of the appropriateness of the transactions contemplated hereunder in the light of the Counter Party's own specific objectives, risk appetite, financial situation and particular needs. In particular, the Counter Party may wish to seek advice from a licensed or exempt financial adviser or make such independent investigations, as he/she/they considers/consider necessary or appropriate for such purposes.

ICICI Bank, its related companies, their directors and/or employees may have interests or positions in, and may effect transactions in the underlying product(s) mentioned in this document.

Transactions in respect of the products mentioned in this document can be executed only as per the regulatory guidelines of the geography of the proposed execution and other laws and guidelines applicable to such transactions. The Counter Party should note that the sensitivity

analysis and scenario analysis of products would be contained in the Confirmation provided to the Counter Party, in respect of executed transactions.

For any further information in relation to the subject matter of this document, the Counter Party may contact its treasury Relationship Manager.