



**Load & Commission Structure
Effective from 1st Jan'10 to 31st Mar'10**

Birla Sunlife AMC - Asset Classes & Scheme Names		Min Investment Amt	Exit Load	Brokerage Structure		
				Upfront (%)	Trail 1st Yr (% p.a)	Trail 2nd Yr onwards (% p.a)
Equity & ELSS - LUMPSUM INVESTMENTS & SIP INVESTMENTS						
Equity scheme.	Designated Equity Schemes A*	Rs.5,000	1.00% if redeemed / switched out within 365 days from the date of allotment	0.50%	0.40%	0.40%
	Birla Sun Life Commodities Equity Fund	Rs.5,000	For redemption/switch-out of units within 30 days from the date of allotment: 3.00% of applicable NAV. For redemption/switch-out of units after 30 days but before 365 days from the date of allotment: 1.00% of applicable NAV. For redemption/switch-out of units after 365 days from the date of allotment: Nil.	0.50%	0.40%	0.40%
	Designated Equity Schemes B*	Rs.5,000	0.50% if redeemed / switched out within 7days from the date of allotment	Nil	0.40%	0.40%
ELSS & Index Funds	Birla Sun Life Tax Relief '96	Rs.500	3 Year Lock In	2.25%	Nil	0.40% from 4th year onwards
	Birla Sun Life Tax Plan	Rs.500	3 Year Lock In	2.25%	Nil	0.40% from 4th year onwards
	Birla Index Fund	Below Rs.5 Cr.	0.50% if redeemed / switched out within 7 days from the date of allotment	Nil	0.40%	0.10%
		Rs.5 Cr. and Above.		Nil	0.40%	0.10%
Arbitrage Fund	Birla Sun Life Enhanced Arbitrage Fund- Retail Plan	Below Rs.5 Cr.	0.75% if redeemed /switched - out within 90 Days, 0.50% if redeemed and switched out between 90to	0.40%	Nil	0.50%
	Birla Sun Life Enhanced Arbitrage Fund- Institutional Plan	Rs.5 Cr. and Above.	180 days & Nil if redeemed /switched - out after 180 days from the date of allotment.	0.25%	Nil	0.35%
Debt Funds -LUMPSUM INVESTMENTS & SIP INVESTMENTS						
Monthly Income Plan	Birla Sun Life MIP	Rs.5,000 Growth option	Redemption/Switch Out within 7 days: 0.25%	Nil	1.00%	0.40%
		Rs.25,000 Dividend option				
	Birla SunLife Monthly Income	Rs.5,000 Growth option	Redemption/Switch Out within 12 months: 1.00%	1.00%	Nil	0.40%
		Rs.25,000 Dividend option				
	Birla MIP II - Wealth 25 Plan	Rs.5,000 Growth option	Redemption/Switch Out within 12 Months: 1.00%	1.00%	Nil	0.40%
		Rs.25,000 Dividend option				
	Birla MIP II- Savings 5 Plan	Rs.5,000 Growth option	Redemption/Switch Out within 12 Months: 1.00%	1.00%	Nil	0.40%
		Rs.25,000 Dividend option				

Floating Rate Funds	Birla Floating Rate Fund -STP Retail Plan	Any Amount	0.50% if redeemed / switched out within 90 days from the date of allotment	Nil	0.20%	0.10%
	Birla Floating Rate Fund - STP Institutional Plan	Rs 5 Cr. & Above				
Liquid Funds	Birla Cash Plus - Retail Plan	Rs.10,000	Nil	Nil	0.20%	0.20%
	Birla Cash Plus- Institutional Plan	Rs. 1Cr. & Above	Nil	Nil	0.10%	0.10%
	Birla Cash Plus - Inst Premium Plan	Rs. 5 Cr. & Above	Nil	Nil	0.05%	0.05%
	Birla Sun Life Cash Manager - Retail Plan	Rs.10,000	Nil	Nil	0.20%	0.20%
	Birla Sun Life Cash Manager - Institutional Plan	Rs. 1Cr. & Above	Nil	Nil	0.10%	0.10%
Liquid Plus Funds	Birla Sun Life Savings fund - Retail Plan	Rs.10,000	Nil	Nil	0.25%	0.25%
	Birla Sun Life Savings fund- Institutional Plan	Rs. 1Cr. & Above			0.05%	0.05%
	Birla Sun Life Short Term Opportunities Fund	Rs.10,000	For redemption/switch-out of units within 120 days from the date of allotment: 0.25% of applicable NAV.For redemption/switch-out of units after 120 days from the date of allotment: Nil.	Nil	0.05%	0.05%
		Rs. 2 Cr. & Above			0.05%	0.05%
	Birla Sun Life Short term Fund	Rs.10,000 to less than 2 Cr.	Nil	Nil	0.25%	0.25%
Rs.2 Cr. & Above		0.05%			0.05%	
Short Term Plan	Birla Sun Life Medium Term Plan- Retail	Rs.5,000 and Above	For redemption/switch-out of units within 90 days from the date of allotment: 0.25% of applicable NAV.For redemption/switch-out of units after 90 days from the date of allotment: Nil.	Nil	0.25%	0.25%
	Birla Sun Life Medium Term Plan- Institutional	Rs.1 Cr. and Above		Nil	0.25%	0.25%
	Birla Sun Life Dynamic Bond Fund	Rs.5,000	For redemption/switch-out of units within 180 days from the date of allotment: 0.50% of applicable NAV. For redemption/switch-out of units after 180 days from date of allotment: Nil	0.40%	NIL	0.40%
Income Funds	Birla Sun Life Income Plus	Rs.5,000	Redeemed or switch out within 7 days : 0.25% from the date of allotment	Nil	0.50%	0.40%
	Birla Sun Life Income Fund	Rs.5,000	For redemption/switch-out of units within 7 days from the date of allotment: 0.25% of applicable NAV. For redemption/switch-out of units after 7 days from the date of allotment: Nil.	Nil	0.75%	0.40%
Gilt Funds	Birla Gilt Plus - PF-Growth	Any Amount	Redemption/Switch Out within 12 Months: 1%	0.75%	Nil	0.40%
	BGP-PF- Quarterly and	Any Amount	Nil	Nil	0.75%	0.40%
	Birla Gilt Plus - Regular	Any Amount	Nil	Nil	0.75%	0.40%
	Birla Gilt Plus - Liquid	Any Amount	Nil	Nil	0.35%	0.20%
	Birla Sun Life Govt. Sec. Fund-Short Term	Any Amount	Nil	Nil	0.35%	0.20%
	Birla Sun Life Govt. Sec. Fund-Long Term	Any Amount	For redemption/switch-out of units within 365 days from the date of allotment: 1.00% of applicable NAV.For redemption/switch-out of units after 365 days from the date of allotment: Nil	0.50%	Nil	0.40%
Birla Asset Allocation Fund	Aggressive plan	Rs.5,000	Nil	Nil	0.60%	0.40%
	Moderate plan	Rs.5,000	Nil	Nil	0.50%	0.40%
	Conservative plan	Rs.5,000	Nil	Nil	0.40%	0.40%

Foot Notes:		BSLAMC - Birla Sunlife Asset Management Company Limited
*Designated Equity schemes. A	Birla Sun Life New Millenium Fund, Birla Sun Life 95 Fund, Birla Sun Life Freedom Fund, Birla Sun Life Dividend Yield Plus, Birla Sun Life Frontline Equity Fund Plan A and B, Birla Sun Life Midcap Fund Plan A and B, Birla Sun Life Equity Fund, Birla Sun Life MNC Fund, Birla Sun Life India GenNext Fund, Birla Sun Life Infrastructure Fund Plan A and B, Birla Sun Life Special Situations Fund, Birla Sun Life International Equity Fund Plan A and B & Birla Sun Life Basic Industries Fund.	
*Designated Equity schemes. B	Birla Sun Life Advantage Fund, Birla Sun Life Buy India Fund, Birla Sun Life Top 100 Fund, Birla Index Fund & Birla Sun Life India Oppertunities Fund.	
Birla Sun Life Infrastructure Fund Plan B* Birla Sun Life Midcap Fund Plan B* Birla Sun Life Frontline Equity Fund Plan B*	minimum application amount is Rs 200,000 .	
ELSS Schemes	BSL Tax Relief 96 Fund & BSL Tax Plan- Inflows to ELSS Funds have a lock in period of 3 years from date of allotment	
Notes	All Brokerages/Incentives are gross & inclusive of all statutory levies including service tax & education cess. Net Amount after deducting the statutory levies will be paid to the distributor BSLAMC reserves the right to change the structures at any time & distributor has to adhere to the changes brokerage with immediate effect For switch-out(s) made from any open ended Equity or Balanced scheme to any another Open ended Equity or Balanced Scheme:Exit load as applicable to the respective scheme will be charged and brokerage to be paid as applicable . For SIP's Investments, minimum application amount is Rs.1000 and for ELSS schemes it is Rs.500	